





Apples to Apples

CONTRACTOR COMPARISON



This forms will help you evaluate the contractors your are considering for your project. By completing this form you will be able to compare bids so you can proceed with your project with no concerns. We want you to have the value you deserve.

		Contractor 1	Contractor 2	Contractor 3
Total Price / Quote Compared to what – SIMS bid includes line by line specifications for product and professional service.	✓			
Satellite Imagery Most accurate pricing available uses precise laser measurements to map each face of your roof. The vast majority of roofers use less accurate field measurements to estimate your costs.	✓			
Business Philosophy SIMS has structured a business minimizing overhead and eliminating commission based sales (sales force). You, the consumer, benefit.	✓			
Price Guarantee No deviations - this is a number we adhere to no matter the situation. It is not an estimate or range. (Excludes unseen structural damage needing repair)	✓			
Integrity Promise SIMS prices, installs and supports all work done with no gimmicks and no surprises. We can do this because of fair pricing that is not inflated.	✓			
Gimmick Alerts Promotions vary in "real" value. SIMS presents the best value with the first quote. Many other contractors have promotions designed to get consumer response, then switch to an up-sell opportunity.	✓			

		Contractor 1	Contractor 2	Contractor 3
Workmanship Guarantee SIMS offers a full ten year workmanship warranty.	✓			
Payment of Subcontractors Your deposit is used to pay any subcontractors upon completion of their part of the total project. No risk of contractor's liens in the future.	✓			
Trained & Certified All SIMS craftsmen have long-term relationships with SIMS and are factory trained and certified.	✓			
Quality Control All project managers are craftsmen in their own right. The bottom line is, from quote to project completion, your project is overseen by a skilled craftsman.	✓			
Troubleshooting As part of the quoting process, SIMS review your ventilation system, structural integrity, and chimney integrity to ensure proper functioning and protection of related warranties.	✓			
Permits Pulled SIMS pulls all related permits to help maintain production timelines and to protect homeowners from liability issues. The person/company pulling permits is responsible for personal injuries related to worksites.	✓			
Project Continuity When we are on-site, we are there until the project is completed. What is planned is what is done with no breaks in the process.	✓			
Project Comparison Each activity, fixture and quality control check is listed for your benefit. Use your SIMS quote as the standard to judge the value of other quotes. Odds are you will be pleasantly surprised.	✓			

Sims Exteriors & Remodeling

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